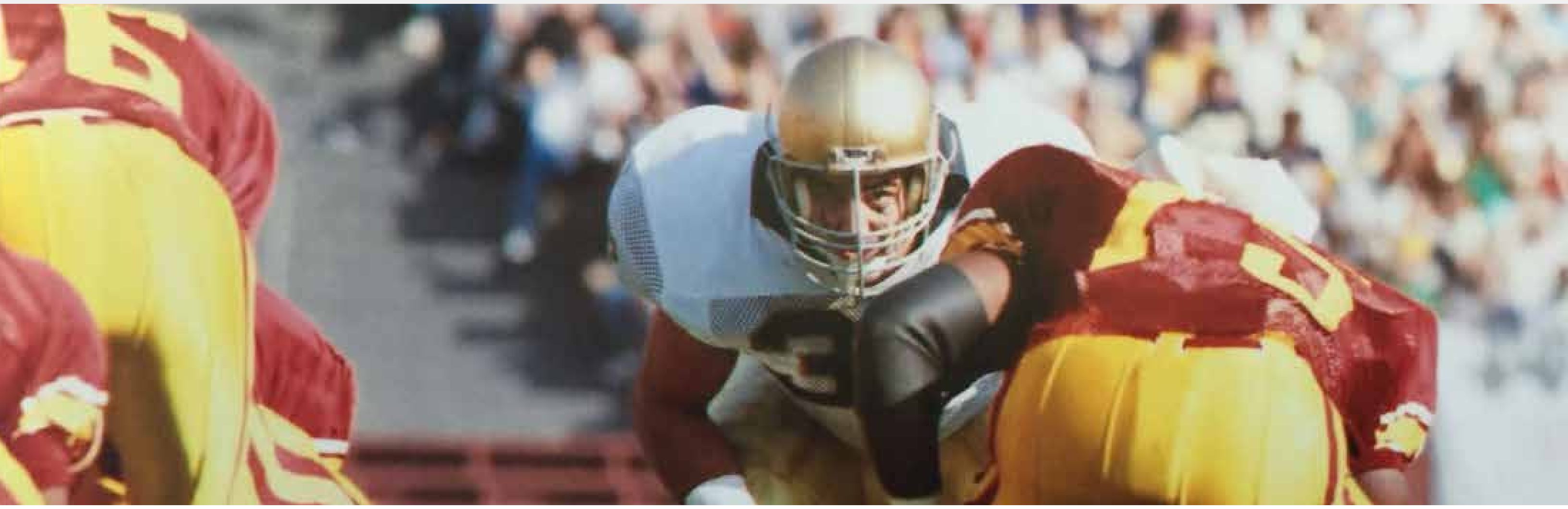




**Wesley Pritchett**
**of Janney Montgomery Scott LLC**

Janney

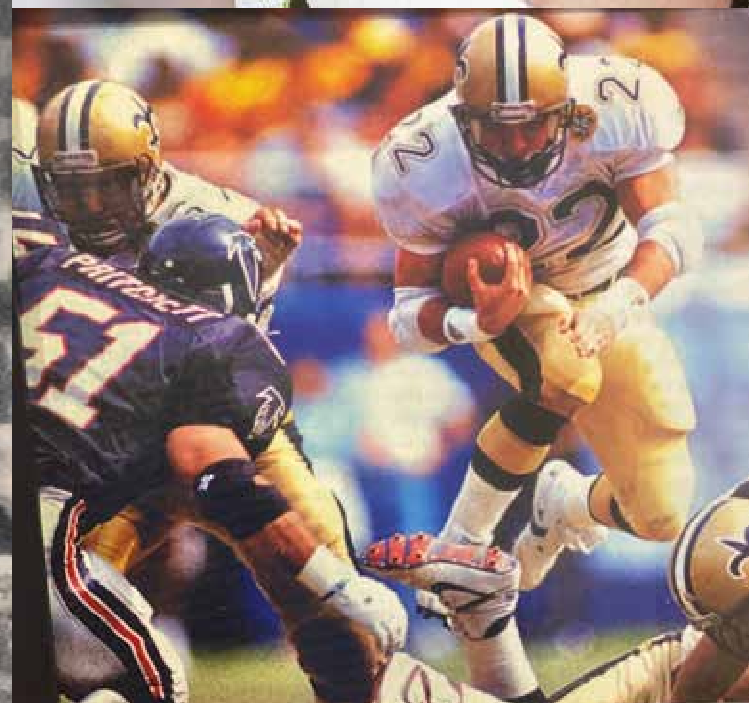
# WHO WE ARE

Wesley Pritchett and his team serve as your family's Chief Wealth Architects—designing, coordinating, and protecting the full architecture of your wealth with precision, discipline, and purpose.

At Janney Montgomery Scott, one of America's most respected wealth management firms, we provide high-level guidance built on integrity and deep technical experience. Our team brings over 30 years of institutional Wall Street experience, championship-level discipline forged on the football field, and a network of elite estate attorneys, CPAs, investment strategists, and advanced planners to deliver comprehensive, multi-generational wealth solutions.

We approach every client relationship with a simple belief: your family deserves a team that understands your entire financial picture and builds a plan that performs under pressure. That requires more than investment management—it requires true stewardship.







Members of 1988 National Championship Team
ed Bolcar, Wes Pritchett, Tony Rice, Frank Stams & Pat Terrell

# WESLEY PRITCHETT

Financial Advisor
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Wesley Pritchett is a proven competitor on two of the toughest fields in America—big-time college football and Wall Street. An All-American linebacker and the leading tackler on Notre Dame's 1988 National Championship team, Wesley built a reputation for discipline, precision, and relentless preparation—traits he carried directly into a 30+ year career advising elite families, business owners, and top-tier athletes.

After playing in the NFL with the Miami Dolphins, Buffalo Bills, and Atlanta Falcons, Wesley transitioned to Wall Street, where he built a highly specialized advisory practice in institutional fixed income, complex wealth strategy, and multi-generational planning. For three decades, he has worked inside the highest levels of finance, collaborating with traders, investment desks, real estate families, and high-net-worth clients who demand detail, structure, and results.

Wesley and his team run a championship-level planning process designed to uncover opportunities, eliminate inefficiencies, and build financial systems that help prepare for taxes, markets, lawsuits, and life changes.

His areas-of-focus span SLATs, ILITs, GRATs, Dynasty Trusts, Family LLC/FLP structures, Family Banks, tax-efficient insurance strategies, entity planning, NIL financial systems, and long-term legacy engineering.

Wesley is the father of two Division I football players—one at Georgia Tech and one at the University of Alabama—and a third son at Salisbury School in Connecticut excelling in football and lacrosse. This gives him rare, real-time visibility into athlete households, recruiting dynamics, and the financial pressures families face in today's evolving NIL landscape.

Wesley brings one belief to every client: "Structure wins. Discipline protects. Strategy builds."


# OUR “BUILT-NOT-BORN” NIL PLAYBOOK

Wesley helps athletes build real financial independence: structuring NIL income, creating LLCs, maximizing tax efficiency, managing contracts, avoiding predatory deals, and building long-term wealth that lasts long after their playing career. His message to athletes: “Treat your money like your game—disciplined, structured, protected.” Wesley will explore the following with you to help build a financial plan that suites your situation:

### 1. TREAT NIL LIKE A BUSINESS:

- NIL income is taxable.
- Track every deal and payment.
- Separate personal and business spending.

### 2. TAX PLANNING:

- Set aside 30–50% of each payment.
- Pay quarterly taxes.
- Consider an LLC.

### 3. PROTECTION & LEGAL:

- Use written contracts only.
- Avoid CashApp/Venmo handshake deals.
- Review multi-state “jock tax” exposure.

### 4. INSURANCE & TRUST PLANNING:

- Disability insurance is essential.
- Consider a revocable trust & ILIT.
- Establish a basic will and beneficiary plan.

### 5. SMART SPENDING & INVESTING::

- Build a 6–12 month emergency fund.
- Start with diversified index funds.

## OUR "BUILT-NOT-BORN" WEALTH FRAMEWORK

Wesley advises business owners, entrepreneurs, real estate families, and Division I athletes—leveraging his experience as a player, father of two current D1 athletes, and long-tenured Financial Advisor. Using this unique perspective and experience, he has created his "Built-Not-Born" strategy which consists of:

- **Comprehensive wealth architecture**
- **Estate & trust planning**
- **Tax-efficient investment strategy**
- **Entity structuring (LLC, FLP, Family Bank)**
- **Risk management & asset protection**
- **Liquidity planning for business owners**
- **Portfolio construction**
- **Advanced insurance & premium finance strategies**

## CONTACT US


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# ABOUT JANNEY MONTGOMERY SCOTT LLC

With roots tracing back to 1832, the Financial Advisors of Janney Montgomery Scott LLC have continued to build their reputation for providing timely service and knowledgeable financial consultation to individual and institutional clients.

Janney Montgomery Scott LLC is an integral part of the nation's financial history, having held the second oldest membership on the New York Stock Exchange. Through this unique perspective, we have seen our industry—and our clients—evolve. We have adapted to meet the challenges presented by change while adhering to the core principles of our founders—and our client commitment: service, trust and integrity. Our core principle is helping individuals and their families grow, manage, protect and transfer their wealth.

## IMPORTANT DISCLOSURES

### Your Relationship With Janney

Depending on your financial needs and personal preferences, as well as the fees and costs associated with those services, you may opt to engage in a brokerage relationship, an advisory relationship or a combination of both. Each time you open an account, we will make recommendations on which type of relationship is in your best interest based on the information you provide when you complete or update your client profile.

If you engage in a brokerage relationship, you will buy and sell securities on a transaction basis and pay a commission for these services. Our recommendations for the purchase and sale of securities will be based on what is in your best interest and reflect reasonably available alternatives at that time. If you engage in an advisory relationship, you will pay an asset-based fee which encompasses, among other things, a defined investment strategy, periodic review, and performance reporting. We will serve in a fiduciary capacity for your advisory relationships.

For more information about Janney, please see Janney's Relationship Summary (Form CRS) on www.janney.com/crs which details all material facts about the scope and terms of our relationship with you and any potential conflicts of interest.

### Awards and Recognitions

Reference to any award, accolade, or third-party rating received by Janney Montgomery Scott LLC ("Janney", "the Firm") or an employee of Janney herein do not constitute a guarantee of future investment success, nor does an award, accolade, or third-party rating imply any specific level of skill or performance in relation to services provided through the Firm. The selection process for this award is based on certain criteria determined by the awarding entity, which may differ from those of other awards, and may not necessarily reflect a Financial Advisor's overall performance or individual qualifications. This recognition should not be considered as an endorsement or guarantee of any Financial Advisor. As with any financial planning or investment advice, past performance is not indicative of future results, and investors should carefully consider their personal financial goals and risk tolerance before making decisions. For more information about any awards referenced, including relevant criteria, please visit Janney.com/award-disclosures or contact your Financial Advisor.

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